

A SUSTAINABLE PARTNERSHIP IN INDIA

OFFSHORE



When a world-class company like **TRANSOCEAN** aims to achieve the highest standards in Quality of Life for all of its employees in **INDIA** – both offshore and on land – it helps to have Sodexo as a partner to deliver consistent services across the board.

Transocean is the world's largest offshore drilling contractor and a leading provider of drilling management services, with one of the most modern and versatile fleets on the planet. They excel at building oil and natural gas wells in deep waters and harsh environments.



In India, **SODEXO'S QUALITY OF LIFE SERVICES** are key to Transocean's ambition to provide the best to their staff wherever they work, even in the most remote locations.

Sodexo's dedicated team in India understands what is at stake for Transocean in this country in terms of optimized logistics, employee retention and uncompromising safety performance. Over the years, Sodexo has become their strategic partner to achieve these objectives.

SUPPORTING OILFIELD AMBITIONS



DIVERSE CHALLENGES, OFFSHORE AND ONSHORE

➤ In India, Transocean needs a proactive partner with proven expertise to deliver value-added services to all of their operational sites, both onshore and offshore.

Offshore, Transocean's mobile drill units change location almost every month, requiring Sodexo teams to stay agile and ready to move. Our expertise in logistics ensures consistent food product delivery – the norm is a constant three months' worth of stock per unit - in these harsh and unpredictable environments. Thus Transocean's employees on all 12 of their India-based rigs (seven jack-ups, two

deep-water and three ultra-deep-water rigs) know they can count on Sodexo for quality food services throughout their rotation.

Onshore, at Transocean's base office in Mumbai, Sodexo's mission is equally important yet very different in terms of know-how. We manage food and facilities services here for nearly 300 people as well as a nearby 30-room guesthouse and a logistics-support base for offshore operations located on the East coast of India.

A PARTNER THAT GETS THINGS DONE

➤ Thanks to our successful partnership offshore, Transocean India has entrusted us with a vast array of onshore services including vendor management, electrical maintenance, plumbing and carpentry as well as food and laundry services and housekeeping. Transocean also counts on Sodexo for special event management and VIP visit arrangements offshore.

Sodexo teams are committed to delivering exemplary health and safety performance to ensure a zero-

harm workplace for our employees and those we serve. We monitor KPIs on the rigs and regularly implement corrective actions,

including training for accident-report procedures, to address areas of concern. Sodexo has also helped Transocean find budget-friendlier approaches to brave the recession, and recently conducted an energy audit at their base office to evaluate consumption efficiency and identify cost savings.

PROVEN RESULTS

➤ Sodexo's results-focused approach has had a positive impact. In 2011, we achieved a 90% KPI success rate on Transocean rigs, which is a 13% improvement over four years ago. The energy audit conducted at the base office has resulted in tangible

cost savings for Transocean; after careful analysis and a change in supplier, as recommended by Sodexo, they are now saving, on average, close to 30% monthly on energy costs.



SODEXO'S ON-SITE SERVICES

Energy audit
Mailroom Management
Pantry services
Cleaning

Vendor Management
Reception
Electrical Maintenance services

Plumbing and Carpentry services
Offshore refurbishment
Housekeeping

Janitorial services
Food services